PEER EFFECTS IDENTIFIED THROUGH SOCIAL NETWORKS. EVIDENCE FROM URUGUAYAN SCHOOLS

Gioia de Melo
Octubre 2012
INSTITUTO DE ECONOMIA
Serie Documentos de Trabajo
DT 15/12

UNIVERSIDAD DE LA REPÚBLICA (UDELAR)- FACULTAD DE CIENCIAS ECONÓMICAS Y DE ADMINISTRACIÓN- INSTITUTO DE ECONOMÍA (FCEYA)
URUGUAY

ISSN: 1510-9305 IMPRESO
ISSN: 1688-5090 ONLINE

# PEER EFFECTS IDENTIFIED THROUGH SOCIAL NETWORKS. EVIDENCE FROM URUGUAYAN SCHOOLS ${ }^{1}$ 

Gioia de Melo ${ }^{2}$


#### Abstract

This paper provides evidence on peer effects in standardized tests by exploiting a unique data set on social networks in Uruguayan primary schools. The identification method enables one to disentangle endogenous from contextual effects via instrumental variables that emerge naturally from the network structure. Correlated effects are controlled for via classroom fixed effects. I find significant endogenous effects in reading and math: a one--standard deviation increase in peers' scores increases own scores by about 40 percent of a standard deviation. Simulation exercises show that, when schools are stratified by socioeconomic status, peer effects may amplify educational inequalities.


JEL: I21, I24, O1.
Keywords: peer effects; education; networks; inequality

[^0]
## 1 Introduction

Because peer effects constitute a form of externality, they are of particular relevance to welfare-enhancing policies (Durlauf, 1998; Hoxby, 2000; Glaeser and Scheinkman, 2001). Significant levels of peer influence can have policy implications not only in terms of efficiency but also of inequality. In fact, educational policies ranging from tracking to desegregation programs have been justified in terms of presumed peer effects. ${ }^{3}$

The dependence of individual behavior on peers' behavior can generate a social multiplier or feedback loop and can also lead to multiple equilibria (Manski, 1993; Glaeser, Sacerdote and Scheinkman, 2003; Soetevent, 2006). Since social interactions are likely to influence schooling decisions, study habits, and individual aspirations, it follows that socioeconomic stratification in the establishment of social networks has serious implications for the persistence of educational disparities and of broader social inequalities across generations (Benabou, 1996; Durlauf, 1996, 2004; Bowles, Loury, and Sethi, 2007; Graham, 2011). Moreover, the search for valuable social interactions can lead to inefficient stratification (Benabou, 1993, 1996; Zanella, 2007).

That being said, much debate has addressed the actual relevance of peer effects especially given the identification challenges posed by any study of social interactions and there is still no consensus on their magnitude. This paper assesses the impact of peer effects in test scores by applying an identification strategy recently developed in three independent papers: Bramoullé, Djebbari and Fortin (2009); De Giorgi, Pellizzari, and Redaelli (2010); and Lin (2010). This strategy exploits information on individual-specific peer groups in which the existence of partially overlapping peers allows for using the characteristics of peers' peers (and of peers' peers' peers) as instrumental variables to obtain an exogenous source of variation in peer behavior. In this way, the strategy enables one to isolate the endogenous peer effect and thus solving the so-called reflection problem. This is especially important because only endogenous effects can generate a social multiplier, and most

[^1]previous studies have estimated a composite social effect that includes both endogenous and contextual effects. ${ }^{4}$

The intuition behind this framework is that peers' peers, who are not also the students' peers, can only have an impact on that student's outcomes indirectly by influencing the outcomes of her peers. Including classroom fixed effects allows me to control for the selfselection of students into schools and for unobserved shocks at the class level. The paper also shows that, within a given class, there seems to be no self-selection into groups of peers with similar socioeconomic background.

I use a data set of primary schools in Uruguay (not previously employed for research purposes) that provides information on reference groups. Students self-report whom they would like to invite to their house to play and whom they would like to work with for a school assignment. To the best of my knowledge, the only other data set with similar characteristics is the National Longitudinal Study of Adolescent Health (Add Health). Calvó-Armengol, Patacchini, and Zenou (2009) and also Lin (2010) use the information in Add Health's social networks to study peer effects in education. ${ }^{5}$ De Giorgi, Pellizzari and Redaelli (2010) apply a similar strategy to study the influence of classmates on a student's choice of college major at Bocconi University.

I find strong evidence of endogenous effects for both reading and math, although peer effects are not significant for science. A one--standard deviation increase in peers' scores increases the student's scores by 40 percent of a standard deviation in reading (and 37 percent of a standard deviation in math). This effect is smaller than, but comparable to that of having a mother who completed college. In contrast, contextual effects seem not to be significant. I then employ a simulation exercise to assess the extent to which peer effects amplify educational inequality in a context of schools stratified by socioeconomic status. I estimate that if peers were assigned randomly, then the standard deviations of reading and math scores would decrease by 4.5 percent and 10 percent, respectively.

The main contribution of this paper is to apply a recently developed identification strategy to a new comprehensive data set that is representative at the country level for students in their last year of primary school. A significant advantage of this data set---compared with those used in most studies that analyze peer effects in test scores---is that here the tests on reading, math, and science were devised and scored by the national educational authority and so are not biased by teachers' perceptions and/or preferences. In this way, each student took the same three tests. ${ }^{6}$ Moreover, the data set used in this paper give a very precise idea

[^2]of what the real peer group is and yield individual-level information not available elsewhere about network formation in different activities (leisure and study). They also present a heterogeneous scenario of schools and students and, most importantly, provide enough variability to allow drawing inferences. The paper's second contribution is to analyze, by means of a simulation exercise, the possibility that peer effects act to amplify educational inequality. The findings reported here do not directly support any particular policy intervention but do demonstrate that peer effects in learning should be taken into account when designing any educational policy ranging from the decision of where to build a new school---in a system in which students are assigned to the nearest school from their house---to more complex policies.

The paper is organized as follows. Section 2 reviews the main empirical literature on peer effects in education, Section 3 discusses the identification strategy, and Section 4 describes the data. Section 5 reports the main results; Section 6 provides some alternative specifications. Section 7 analyzes the implications of peer effects in a context of socioeconomic segregation. Section 8 concludes.

## 2 Related literature

Although peer effects in education have been studied since the 1960s, there is still no consensus on their relevance (Soetevent, 2006). In the last two decades, the empirical literature on peer effects has been subjected to powerful criticisms regarding identification issues raised by Manski (1993, 2000), Moffitt (2001), and Brock and Durlauf (2001). Several studies have attempted to address these econometric challenges, but the evidence on the relevance of peer effects remains mixed.

A first challenge is to isolate peer effects from correlated effects that arise from sorting and/or unobserved omitted variables. ${ }^{7}$ In addition, the study of social interactions involves a simultaneity problem or reflection problem: the presence of exogenous effects implies that characteristics affect not only each individual's outcome but also each peer's outcome, but

[^3]the researcher observes only the equilibrium outcome in which all the individuals' outcomes are jointly determined (Soetevent, 2006). Hence it is extremely hard to find an exclusion restriction (i.e., an explanatory variable of individual outcomes that does not affect indirectly peers' outcomes) that would enable one to separate endogenous from contextual effects in a linear-in-means model (Manski, 1993). ${ }^{8}$ In other words, the structural parameters cannot be recovered from the reduced form owing to collinearities between individual and contextual variables. Another challenge is that identifying social interactions is impossible unless the group composition is known (Manski, 1993, 2000). In what follows, I review the main strategies for overcoming these challenges that have been pursued in previous studies.

## Correlated effects

Sacerdote (2001) and Zimmerman (2003) study peer effects in education by exploiting data on randomly assigned college roommates, where the random assignment allows them to separate social interactions from correlated effects. Graham (2008) suggests a novel method for identifying social interactions using conditional variance restrictions. By using experimental data from project STAR, he distinguishes the excess variance due to peer effects from that due to group-level heterogeneity and/or sorting. ${ }^{9}$ Graham's estimates suggest a substantial impact of peer quality on kindergarten achievement.

Hoxby (2000) identifies social interactions by exploiting the variation in gender and racial composition of a grade within schools during adjacent years. Lavy and Schlosser (2011) also rely on variation in gender composition across adjacent cohorts, and Ammermueller and Pischke (2009) use changes in composition across classrooms within the same grade. This strategy is useful for isolating correlated effects provided the changes yield sufficient variation (Nechyba, 2006). Other studies use school-by-grade effects (Calvó-Armengol et al., 2009; Lin, 2010) or school-by-grade and student effects (Hanushek, 2003).

## The reflection problem

Many studies do not disentangle endogenous and exogenous effects and therefore estimate a composite social interaction effect (or assume there is but one form of interaction). This is the case in Hoxby (2000), Sacerdote (2001), Zimmerman (2003), Graham (2008), and Ammermueller and Pischke (2009). Yet, it is especially important to isolate endogenous effects because only they can generate a social multiplier. Hanushek et al. (2003) estimate endogenous and exogenous effects separately by instrumenting the peers' score with their lagged achievement (though they acknowledge the downward bias inherent in that approach). The reflection problem can also be circumvented by specifying a model in which behavior varies either nonlinearly with group mean behavior or linearly with some

[^4]characteristic of group behavior other than the mean (Manski, 2000; Brock and Durlauf, 2001).

Another possibility is to find an instrumental variable that directly affects the behavior of some but not all the group members. In this way, endogenous and exogenous effects can be disentangled under a partial-population experimental setting whereby the outcome variable of some randomly chosen members of the group is modified exogenously (Moffitt, 2001). That strategy is applied by Bobonis and Finan (2009), who study neighborhood spillovers from induced school participation of children eligible for the PROGRESA program. Cooley (2010) disentangles endogenous and exogenous effects by utilizing the introduction of student accountability policies in North Carolina public schools. These policies imposed an additional cost on low performance and thus affected the effort only of those who perceived themselves to be in danger of failing. Cooley identifies peer spillovers by comparing classrooms that contain varying percentages of "accountable" students with classrooms of otherwise similar composition but in which students were not held accountable. A novel strategy for disentangling endogenous from exogenous effects involves the use of partially overlapping reference groups (Calvó-Armengol et al., 2009; Laschever, 2009; De Giorgi et al., 2010; Lin, 2010). I detail this strategy in Section 3.

## Reference groups

Data constraints often require the reference group to be defined arbitrarily (Nechyba, 2006). Most papers that study peer effects in education assume that individuals interact within broad groups and are affected by an average intragroup externality that identically affects all the members of a grade within a school or classroom. Given the information on social networks available from the Add Health data set, some studies have considered individualspecific reference groups. Lin (2010) assumes that the individuals named by a student as friends are his reference group and Calvó-Armengol et al. (2009) concentrate on the position of each individual named in a social network (the Katz--Bonacich index ${ }^{10}$ ).

## 3 Identification Strategy

Bramoullé et al. (2009) determine the conditions under which endogenous and contextual effects can be identified when individuals interact through social networks known by the researcher and when correlated effects are assumed to be fixed within groups. In this paper, I follow their identification strategy. The model developed here is an extension of the linear-in-means model of Manski (1993) and Moffitt (2001), but now each individual has his own specific reference group. Let the structural model for any student $i$ belonging to classroom $c$ be as follows:

[^5]\[

$$
\begin{equation*}
y_{c i}=\alpha_{c}+\beta \frac{\sum_{j \in P_{i}} y_{c j}}{p_{i}}+x_{c i}+\delta \frac{\sum_{j \in P_{i}} x_{c j}}{p_{i}}+\varepsilon_{c i}, \quad E\left[\varepsilon_{c i} \mid x_{c i}, \alpha_{c}\right]=0 \tag{1}
\end{equation*}
$$

\]

Here $y_{c i}$ is the test score of student $i$ and $x_{c i}$ is a $l \times K$ vector of individual characteristics (for simplicity, hereafter we assume that there is only one characteristic). Each student $i$ may have a specific peer group or set of nominated friends $P_{i}$ of size $p_{i}$. The term $\beta$ captures the endogenous or behavioral effect, and $\delta$ captures the exogenous effect of peers' predetermined characteristics. I address the problem of correlated effects by introducing classroom fixed effects that capture unobserved variables common to students in the same classroom. This approach allows for correlation between the classroom's unobserved common characteristics (e.g., teacher quality) and observed characteristics such as parental education. However, individual characteristics are assumed to be strictly exogenous after conditioning on the classroom fixed effect.

Let $I_{c}$ be the identity matrix for classroom $c$ and let $l$ be the corresponding vector of 1 s . Let $G$ be an $n \times n$ interaction matrix for the $n$ students in classroom $c$, with $G_{i j}=\frac{1}{p_{i}}$ if $j$ was named by $i$ and $G_{i j}=0$ otherwise. Note that $G$ is row-normalized. The model can be written in matrix notation as:

$$
\begin{equation*}
y_{c}=\alpha_{c} l_{c}+\beta G_{c} y_{c}+\gamma x_{c}+\delta G_{c} x_{c}+\varepsilon_{c}, \quad E\left[\varepsilon_{c} \mid x_{c}, G_{c}, \alpha_{c}\right]=0 \tag{2}
\end{equation*}
$$

Then to eliminate classroom fixed effects, I apply a "within" transformation via premultiplying equation (2) by $D_{c}=I_{c}-\frac{1}{n_{c}} l_{c} \iota_{c}{ }^{\prime}$. That is, I average equation (1) over all the students in $i$ 's classroom and then subtract it from $i$ 's equation. The structural model can now be written as:

$$
\begin{equation*}
D_{c} y_{c}=\beta D_{c} G_{c} y_{c}+\gamma D_{c} x_{c}+\delta D_{c} G_{c} x_{c}+D_{c} \varepsilon_{c} \tag{3}
\end{equation*}
$$

where the reduced form is:

$$
\begin{equation*}
D_{c} y_{c}=D_{c}\left(I_{c}-\beta G_{c}\right)^{-1}\left(\gamma_{c}+\delta G_{c}\right) x_{c}+D_{c}\left(I_{c}-\beta G_{c}\right)^{-1} \varepsilon_{c} \tag{4}
\end{equation*}
$$

Bramoullé et al. (2009) show that if the matrices $I, G, G^{2}$ and $G^{3}$ are linearly independent, then social interactions can be identified. This implies that $E[D G y \mid x]$ is not perfectly collinear with ( $D x, D G x$ ), which means that $\left(D G^{2} x, D G^{3} x, \ldots\right)$ are valid instruments for the
outcomes of ones' peers. ${ }^{11}$ In other words, the characteristics of a student's peers' peers (and of his peers' peers' peers, etc.) who are not her peers serve as instruments for the outcomes of her own peers, thus resolving the reflection problem. The intuition behind this framework is that the characteristics of peers' peers who are not the student's peers can have only an indirect impact on the student's behavior by influencing her peers' behaviors. Bramoullé et al. (2009) note that a sufficient condition for identification is that the network's diameter (i.e., the maximal distance between any two peers in the student network) be no less than 3 . This, in turn, requires that there be at least one case in which: $i$ named $j$, $j$ named $k$, and $k$ named $l$; but $i$ named neither $k$ nor $l$ and $j$ did not name $l$. Nevertheless, the authors demonstrate that identification often holds also in transitive networks as well, in which case it derives from the directed nature of the network. In more general terms, social effects can be disentangled as long as there is some variation in reference groups. In this paper, identification is based on both the existence of partially overlapping groups (links of distance 3 or more) and on the network's directed nature (i.e., the direction of influence from one node to another). ${ }^{12}$

A crucial identification assumption is that there are no unobserved characteristics that differ among children in a classroom and that also affect both achievement and the likelihood of becoming friends. For instance, if the most able children become friends among themselves and attain better scores than the rest of the class, then the networks will not be exogenous conditional on $\alpha_{c}$ and $x_{c}$ and so estimates of social interactions will be inconsistent. Alternatively, if highly disruptive children tend to interact mostly with other disruptive children and also score poorly (owing to this unobserved characteristic and not due to their peers' influence), then inconsitent estimates would again result. Of course, it is not feasible to test whether there is self-selection in terms of unobservables. The following section presents evidence suggesting that at least there is no selection in terms of observables related to parental background.

## 4 Data

The analysis is based on a unique data set: the fifth Evaluación Nacional de Aprendizajes, which took place in October 2009 and comprises a 322 -school sample ( 24 percent of Uruguay's schools) in which approximately 8,600 students were evaluated. The sample is representative of sixth-grade students (the last grade in primary school, students 11--12 years old) and covers children in both private and public schools. The evaluation consists of math, science, and reading tests which were created and scored by ANEP, the central authority responsible for education in Uruguay. ${ }^{13}$ This is a major advantage compared to data sets in which students are graded by their teachers because teachers' expectations of

[^6](or preferences for) their students could distort grading within a class. Every student who was evaluated took the same reading, math, and science test. The data set also includes questionnaire answers from students and their families as well as from teachers and the school principals.

Two questions on the students' questionnaire are of particular importance for this study because they provide information on reference groups:

- If you were to invite two classmates to play at your house, whom would you invite?
- If you were to invite two classmates to work on an assignment for school, whom would you invite?

Figure 1 depicts the network structure resulting from the information provided by answers to these two questions from one actual classroom. Links of distance at least 3 (i.e., that satisfy the identification condition) can be observed. ${ }^{14}$ Also, I checked that the matrices $I, G, G^{2}$ and $G^{3}$ are linearly independent (where $G$ is a matrix that contains all the classroom networks), which is another way of verifying that the identification condition established by Bramoullé et al. (2009) is satisfied. ${ }^{15}$

Figure 1 - A classroom viewed as a network


[^7]The reference-group questions mentioned previously dictate that a student name at most 4 peers. This does constitute a limitation, since reference groups exceeding that number are thus not adequately captured. However, it should be taken into account that the problem is not as severe as in studies where nodes are sampled because in this study students name their closest peers first. Considering both questions (party and work), 13 percent named 4 distinct peers who can be identified in the data set (on average they named 2.4 distinct peers). ${ }^{16}$ One might expect that students name their closest friends in the "play" question but not necessarily in the "work" one but, 65 percent of students repeated at least one peer in the two questions ( 40 percent repeated the name of one peer and 25 percent repeated the two peers named in the party question in the assignment question, see Table A. 1 in the Appendix). ${ }^{17}$

On average children were named (i.e., were considered part of others' reference-group) 1.7 times in both the play and work question. Students that were named between 1 and 4 times amount to 69 percent in the play question and 66 percent in the work question while 14 percent of students were not named by anyone in either question. This general pattern suggests that children who were named by others as peers are distributed quite uniformly within classrooms---in other words, the whole class did not name the same student. This contributes to identification by increasing the distance in terms of number of links between individuals (since the likelihood of finding links of $\geq 3$ would be lower if most of the arrows were pointing toward just a few students). As mentioned before, most children who are named in the work question are also named in the play question; also it is uncommon to be named many times in one question and not at all in the other. Another interesting feature is that the mean of the peer score is higher than that of the individual score. This relation holds even when only the play network is considered, which suggests that being a good student in primary school increases popularity (see Table A. 2 in the Appendix).

Table 1 presents descriptive statistics on the original data set and the final samples for the variables to be used when performing estimates. Even though the family survey provides a wide range of socioeconomic information, there is incomplete information on some variables for some students. Naturally, this deficiency complicates the calculation of peer variables. In order to minimize the number of omitted observations, the regressions include

[^8]only a few variables ---all of which have a low percentage of missings and are commonly used in studies on education. ${ }^{18}$ The final sample for each test (math, reading, and science) consists of all individuals for whom we have valid information not only on their score and family characteristics but also on their peers' scores and characteristics as well as on their peers' peers, and their peers' peers' peers characteristics. The number of observations varies in the final data set for each test because the tests were given on separate dates and some (i.e., absent) children did not take them all. The final samples exhibit slightly better socioeconomic characteristics and test scores, though it makes up a substantial part (between 75 and 80 percent) of the original sample.

Table 1 - Descriptive statistics

|  | Full sample |  |  | Reading final sample |  |  | Math final sample |  |  | Science final sample |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Obs. | Mean | S.D. | Obs. | Mean | S.D. | Obs. | Mean | S.D. | Obs. | Mean | S.D. |
| Female | 8805 | 0.49 | 0.5 | 6953 | 0.51 | 0.50 | 6593 | 0.51 | 0.50 | 6598 | 0.51 | 0.50 |
| Repeated (1 or more ys) | 8781 | 0.31 | 0.46 | 6953 | 0.26 | 0.44 | 6593 | 0.25 | 0.44 | 6598 | 0.25 | 0.43 |
| Mother: $\leq$ primary | 7722 | 0.3 | 0.46 | 6953 | 0.28 | 0.45 | 6593 | 0.28 | 0.45 | 6598 | 0.28 | 0.45 |
| Moth: incompl HS | 7722 | 0.42 | 0.49 | 6953 | 0.42 | 0.49 | 6593 | 0.42 | 0.49 | 6598 | 0.42 | 0.49 |
| Moth: HS-incompl college | 7722 | 0.15 | 0.36 | 6953 | 0.16 | 0.37 | 6593 | 0.16 | 0.37 | 6598 | 0.16 | 0.37 |
| Moth: compl college | 7722 | 0.13 | 0.33 | 6953 | 0.14 | 0.34 | 6593 | 0.14 | 0.35 | 6598 | 0.14 | 0.35 |
| Reading score | 8605 | 501.6 | 101.9 | 6953 | 511.6 | 99.00 |  |  |  |  |  |  |
| Math score | 8371 | 501.6 | 102.4 |  |  |  | 6593 | 512.53 | 100.08 |  |  |  |
| Science score | 8402 | 501.1 | 101.1 |  |  |  |  |  |  | 6598 | 512.00 | 94.98 |
| Number of peers named | 8623 | 2.42 | 1.04 | 6953 | 2.38 | 0.91 | 6593 | 2.33 | 0.91 | 6598 | 2.33 | 0.91 |
| Other variables in the data set not included in the final samples to minimize loss of observations |  |  |  |  |  |  |  |  |  |  |  |  |
| Father: $\leq$ primary | 7259 | 0.32 | 0.47 |  |  |  |  |  |  |  |  |  |
| Fath: incompl HS | 7259 | 0.45 | 0.5 |  |  |  |  |  |  |  |  |  |
| Fath: HS-incompl college | 7259 | 0.14 | 0.35 |  |  |  |  |  |  |  |  |  |
| Fath: compl college | 7259 | 0.09 | 0.29 |  |  |  |  |  |  |  |  |  |
| Numb. persons in house | 7862 | 4.92 | 1.85 |  |  |  |  |  |  |  |  |  |
| Books: less 10 | 6979 | 0.28 | 0.45 |  |  |  |  |  |  |  |  |  |
| Books: btw 10 \& 50 | 6979 | 0.35 | 0.48 |  |  |  |  |  |  |  |  |  |
| Books: more than 50 | 6979 | 0.37 | 0.48 |  |  |  |  |  |  |  |  |  |
| Slum | 7862 | 0.12 | 0.32 |  |  |  |  |  |  |  |  |  |
| Wealth | 5823 | 2.41 | 1.32 |  |  |  |  |  |  |  |  |  |
| Notes: Dummies for the number of books at home are defined based on the question: Approximately how many books are there in the household? With the following options: (1) there are no books, (2) there are less than 10 , (3) there are between 10 and 50 , (4) there are more than 50 . The wealth index considers different durable goods a household may own. |  |  |  |  |  |  |  |  |  |  |  |  |

As mentioned in Section 3, the identification strategy would be invalidated if children sort with children who are similar in an unobserved way that is correlated with their academic achievement. In line with Sacerdote (2001), Bayer, Ross, and Topa (2008) and with Drago and Galbiati (2012), I analyze whether there is sorting in terms of observables within a class and conclude that there is none in terms of socioeconomic background. Bayer et al. (2008) remark that this does not prove that there is no sorting on unobservables but it does suggest the assumption is a reasonable one. In one of these tests, I run two OLS regressions for own socioeconomic characteristics (mother's education index and wealth index) as a function of the corresponding peer characteristic and control for classroom fixed effects. Table 2 shows that neither of the two coefficients turn out to be significant. Table A. 3 shows that although 45.5 percent of students whose wealth index is above the class median named only peers whose wealth index is also above that median, also 43.3 percent of students whose wealth index is below the class median also named only peers whose

[^9]mothers' education is above the class median. ${ }^{19}$ It can also be seen that students whose mother's education is or above the class median have peers similar to those of students whose mother's education is below the class median. In this sense, there does not seem to be self-selection into peers of similar socioeconomic characteristics. There is a preference for interacting with individuals of socioeconomic characteristics above the class median but this applies for both those whose own characteristics are above and below the class median.

Table 2 - Own socioeconomic characteristics regressed on peer characteristics. Evidence of no selection on observables

|  | Mother educ. index | Wealth index |
| :--- | :---: | :---: |
| Same variable for peers | -0.01 | 0.03 |
|  | $(0.02)$ | $(0.03)$ |
| Obs. | 6,953 | 4,928 |
| Number of clusters | 318 | 309 |
| Classroom fixed effects | Yes | Yes |
| Votes $:$ The mother's education index ranges from 1 to 9 and summarizes different levels <br> of education (years of education cannot be reconstructed precisely). <br> Standard errors (in parentheses) are clustered at the school level. Both peer scores and <br> own score have been normalized. <br> The wealth index weights different durable goods a household may own through factor <br> analy sis. The durables considered are: boiler, washing machine, phone, car, microwave <br> and computer. <br> $* * * \mathrm{p}<0.01, * * \mathrm{p}<0.05, * \mathrm{p}<0.1$ |  |  |

## 5 Results

In this section I present estimates of peer effects in achievement for reading, math and science standardized tests while following the strategy outlined in Section 3. For computation of the reference group, all distinct peers named in the two questions (play and work) were weighted equally. ${ }^{20}$ Table 3 reports OLS estimates both with and without classroom fixed effects. ${ }^{21}$ When classroom fixed effects are included, the OLS estimates indicate that endogenous effects are significant only for math (and are very small). Table 4

[^10]presents 2SLS estimates with standard errors clustered at the school level. ${ }^{22}$ Observe that the $F$-tests of the excluded instruments in the first stage for the math, reading, and science test indicate that weak instruments are not a concern.

Table 3 - OLS estimates

|  | Reading | Math | Science | Reading | Math | Science |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Endogenous effect | $\begin{gathered} 0.15^{* * *} \\ (0.02) \\ \hline \end{gathered}$ | $\begin{aligned} & 0.29 * * * \\ & (0.03) \\ & \hline \end{aligned}$ | $\begin{gathered} 0.25^{* * *} \\ (0.05) \\ \hline \end{gathered}$ | $\begin{aligned} & -0.02 \\ & (0.02) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.04 * * \\ & (0.02) \\ & \hline \end{aligned}$ | $\begin{gathered} 0.01 \\ (0.02) \\ \hline \end{gathered}$ |
| Own characteristics |  |  |  |  |  |  |
| Female | $\begin{aligned} & 0.12 * * \\ & (0.05) \end{aligned}$ | $\begin{gathered} 0.00 \\ (0.04) \end{gathered}$ | $\begin{aligned} & -0.03 \\ & (0.05) \end{aligned}$ | $\begin{aligned} & \hline 0.11 * * \\ & (0.05) \end{aligned}$ | $\begin{gathered} 0.01 \\ (0.04) \end{gathered}$ | $\begin{aligned} & -0.02 \\ & (0.05) \end{aligned}$ |
| Repeat | $\begin{aligned} & -0.45 * * * \\ & (0.03) \end{aligned}$ | $\begin{aligned} & -0.51 * * * \\ & (0.03) \end{aligned}$ | $\begin{gathered} -0.36^{* * *} \\ (0.03) \end{gathered}$ | $\begin{gathered} -0.48^{* * *} \\ (0.03) \end{gathered}$ | $\begin{aligned} & -0.54 * * * \\ & (0.03) \end{aligned}$ | $\begin{gathered} -0.37 * * * \\ (0.03) \end{gathered}$ |
| Mother: incompl HS | $\begin{aligned} & 0.14^{* * *} \\ & (0.02) \end{aligned}$ | $\begin{aligned} & 0.10^{* * *} \\ & (0.02) \end{aligned}$ | $\begin{aligned} & 0.15 * * * \\ & (0.03) \end{aligned}$ | $\begin{aligned} & 0.11^{* * *} \\ & (0.03) \end{aligned}$ | $\begin{aligned} & 0.07^{* *} \\ & (0.02) \end{aligned}$ | $\begin{gathered} 0.13 * * * \\ (0.03) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.45 * * * \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.31 * * * \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.40^{* * *} \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.37 * * * \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.25^{* * *} \\ & (0.04) \end{aligned}$ | $\begin{gathered} 0.35^{*} * * \\ (0.04) \end{gathered}$ |
| Mother: compl college | $\begin{aligned} & 0.67 * * * \\ & (0.04) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.54 * * * \\ & (0.04) \\ & \hline \end{aligned}$ | $\begin{gathered} 0.54 * * * \\ (0.04) \\ \hline \end{gathered}$ | $\begin{aligned} & 0.58^{* * *} \\ & (0.05) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.49 * * * \\ & (0.04) \\ & \hline \end{aligned}$ | $\begin{gathered} 0.52 * * * \\ (0.04) \\ \hline \end{gathered}$ |
| Contextual effects |  |  |  |  |  |  |
| Female | $\begin{gathered} 0.00 \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.04 \\ (0.06) \end{gathered}$ | $\begin{aligned} & -0.03 \\ & (0.05) \end{aligned}$ | $\begin{aligned} & -0.01 \\ & (0.05) \end{aligned}$ |
| Repeat | $\begin{gathered} -0.05 \\ (0.04) \end{gathered}$ | $\begin{aligned} & 0.10^{* * *} \\ & (0.04) \end{aligned}$ | $\begin{aligned} & -0.01 \\ & (0.05) \end{aligned}$ | $\begin{gathered} -0.17 * * * \\ (0.04) \end{gathered}$ | $\begin{aligned} & -0.11 * * * \\ & (0.04) \end{aligned}$ | $\begin{gathered} -0.12^{* * *} \\ (0.04) \end{gathered}$ |
| Mother: incompl HS | $\begin{aligned} & 0.14 * * * \\ & (0.04) \end{aligned}$ | $\begin{gathered} 0.03 \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.06 \\ (0.05) \end{gathered}$ | $\begin{aligned} & 0.09 * * \\ & (0.04) \end{aligned}$ | $\begin{gathered} 0.01 \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.06 \\ (0.05) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.30^{* * *} \\ & (0.05) \end{aligned}$ | $\begin{aligned} & 0.25 * * * \\ & (0.05) \end{aligned}$ | $\begin{aligned} & 0.26 * * * \\ & (0.06) \end{aligned}$ | $\begin{aligned} & 0.21^{* * *} \\ & (0.06) \end{aligned}$ | $\begin{aligned} & 0.20^{* * *} \\ & (0.06) \end{aligned}$ | $\begin{gathered} 0.22 * * * \\ (0.06) \end{gathered}$ |
| Mother: compl college | $\begin{aligned} & 0.40 * * * \\ & (0.06) \end{aligned}$ | $\begin{aligned} & 0.28 * * * \\ & (0.06) \end{aligned}$ | $\begin{aligned} & 0.20 * * * \\ & (0.07) \end{aligned}$ | $\begin{aligned} & 0.28 * * * \\ & (0.07) \end{aligned}$ | $\begin{aligned} & 0.26^{* * *} \\ & (0.06) \end{aligned}$ | $\begin{gathered} 0.25^{* * *} \\ (0.06) \end{gathered}$ |
| Obs. | 6953 | 6593 | 6598 | 6953 | 6593 | 6598 |
| $R$-squared | 0.26 | 0.31 | 0.23 | 0.11 | 0.11 | 0.07 |
| Classroom fixed effects | No | No | No | Yes | Yes | Yes |
| Notes: Standard errors (in parentheses) are clustered at the school level. Both peer scores and own scores have been normalized.$* * * \mathrm{p}<0.01, * * \mathrm{p}<0.05, * \mathrm{p}<0.1$ |  |  |  |  |  |  |

[^11]Table 4 - 2SLS estimates


According to the estimates in Table 4, endogenous effects are large and highly significant for reading and math but are not significant for science. ${ }^{23}$ A one--standard deviation increase in peers' score increases own performance by 40 percent of a standard deviation for reading and by 37 percent of a standard deviation for math. ${ }^{24}$ This is smaller than but still comparable to the effect of having a mother who completed college. It is also similar in magnitude to the impact of having been held back in school at least one year. These estimates lie between those obtained by Graham (2008) for kindergarten students and those reported by Lin (2010) for adolescents, suggesting that peers' influence on academic achievement decreases with age. A straightforward measure of the social multiplier cannot be computed within this framework: some children are named more often than others, so the aggregate sum of peers' scores is not directly comparable to the sum of individual scores.

Exogenous effects are never significant, suggesting that social interactions operate mainly through peers' actions. This finding confirms the same results reported by Laschever (2009) and De Giorgi et al. (2010). ${ }^{25}$ Cooley (2010) obtains some counterintuitive results regarding the impact of contextual effects and argues that, after conditioning on peer achievement the expected sign of contextual effects is ambiguous. In turn, Lin (2010) finds that many peers' characteristics are significant determinants of GPA performance.

The higher 2SLS than OLS estimates may come as a surprise. The OLS estimates may be biased downward because of classical measurement error in peers' scores. Also, it could be due to the presence of heterogeneous peer effects on students' scores. In the latter case, (consistent) OLS estimates would report an average effect across all students whereas the 2SLS estimand is a weighted average of responses to a unit change in treatment for subjects whose treatment is affected by the instrument (Angrist and Imbens, 1995). ${ }^{26}$ The weighting

[^12]function might reflect how the compliers (i.e., peers whose scores are affected via endogenous or exogenous social interactions) are distributed over the range of scores. ${ }^{27}$ That 2SLS estimates are higher than OLS estimates could result from peers effects being greater for subjects whose peers are themselves positively affected by other peers (instrument compliers). Note that De Giorgi et al. (2010) also find a negative bias in the OLS estimates; their explanation applied to this context would suggest the presence of network-specific shocks that work in different directions.

## 6 Alternative specifications

In this section I provide some alternative specifications for the previously reported results. Table A. 5 reports estimates following the same specification as in Table 4 but including additional individual and peer characteristics. This reduces the sample size significantly since for an individual to be included in the estimation her socioeconomic characteristics, her peers' peers' socioeconomic characteristics (and her peers' peers' peers' characteristics) need to be complete. The estimates in Table A. 5 are similar to those reported in Table 4. Table A. 6 presents results including the information provided by approximately 700 students who are not included in the estimates. For these students, there is complete information on their scores and characteristics but not on their peers (either because they did not name any or, more often, because the peers they named were absent on testing day or did not provide information on socioeconomic characteristics); hence they cannot be included in the regression. Nonetheless, these observations provide valuable information that can be used to compute---for other students---their peers' peers' characteristics and their peers' peers' peers characteristics. ${ }^{28}$ The estimated endogenous coefficients are slightly larger than those reported in Table 4.

[^13]Table A. 7 replicates the estimates of Table 4 but while considering only those classrooms in which, among peers, selection on observables (as measured by the correlation between an individual's characteristic and her peers' characteristic at the classroom level) is relatively low. The first three columns of the table present the estimates for individuals for whom the within-classroom correlation between the student's mother education and their peers' mother's education is lower than 0.3 . For the reading test, endogenous effects remain significant and large in magnitude while they are not longer significant for math. The next three columns show the estimates for individuals for whom the correlation between being a repeater and having peers who are repeaters is lower than 0.3 . In this case, estimates are significant and large in magnitude for all three tests: reading, math, and science.

Table 4 included school-level dummies for mother's education and for peers' mothers' education while using as instruments an index of peers' peers' mothers' education and peers' peers' peers' mothers' education. The instruments are variables with values that range from 1 to 9 and reflect different levels of education. A variable indicating years of education cannot be precisely reconstructed. ${ }^{29}$ In Table A. 8 I perform an additional estimation in which---instead of including dummies for different levels of mother education---I attempt to reconstruct years of schooling with some measurement error. ${ }^{30}$ In this way, I express covariates and instruments in exactly the same way. The results are quite similar to those in Table 4: endogenous peer effects are large for reading and math but not significant for science, and exogenous effects are never significant.

Table A. 9 reports the endogenous coefficient estimates obtained when considering alternative reference groups. When using the network information contained in only one question (play or work), the test of the null hypothesis loses some power because in that case there are fewer valid observations (fewer students have information on their peers and their peers' peers) and the remaining network is also weakened (many individuals have fewer peers). ${ }^{31}$ Overall, the endogenous coefficient estimates do not differ substantially across the different specifications, but they are larger and more significant when considering only the peers named in the work question than in the play question. This result could be due to children choosing better students as their reference group for study purposes. The mean of peer scores is higher in the work than in the play network. However,

[^14]most children are named in both questions (only 11 percent were named at least once in the play question and not named in the work question). I also estimate a specification in which a peer who is named in both questions is weighted more than a peer who is named in only one. ${ }^{32}$ In this case, the $F$-tests of the excluded instruments for reading, math, and science always reach acceptable levels, and the estimates are only slightly smaller in magnitude than those reported in Table 4.

The estimated model is an extension of the standard linear-in-means social interaction model in which student specific reference groups are allowed. This model constrains peer effects to have distributional consequences but no efficiency consequences. As a first attempt to see whether peer effects are heterogeneous among different kinds of students, I estimate peer effects for children with different levels of mother's education separately. Unfortunately, this reduces the significance of most of the estimates (see Table A.10). The only endogenous effect that is significant for both reading and math is the one of children whose mothers have finished primary school but did not complete high school. This could be explained by that category being the largest category in the sample ( 42 percent of children in the sample share this characteristic). It is interesting that, in reading, the peers' mothers' education (contextual effect) is positive and significant only for children whose own mothers have the lowest education levels. Endogenous peer effects are significant for both females and males. The endogenous effect seems to be larger for females in reading but smaller for females in math.

## 7 Potential impact on educational inequality

Social interactions are likely to influence schooling decisions, study habits, and individual aspirations. For this reason, socioeconomic stratification as social networks are forming has a strong influence on the persistence of educational disparities and on broader social inequalities across generations (Benabou, 1996; Durlauf, 1996, 2004; Bowles et al., 2007; Graham, 2011). In this section, I assess the extent to which inequalities in educational outcomes are amplified by peer effects operating in a context of socioeconomic stratification.

In terms of income distribution, Uruguay is the least unequal country in Latin America; however, inequalities in the Uruguayan educational system are large even when compared to other Latin American countries. In the PISA 2009 math tests, Uruguay achieved the highest mean and the highest scores at the 95th percentile of all the Latin American countries that participated in the tests. But the scores achieved by the 5th percentile of the

[^15]distribution were lower than those achieved in Chile and Mexico. Furthermore, Uruguay's dropout rates at age 15 are significantly higher than those in Chile. ${ }^{33}$ If the same percentage of 15 -year-olds attended high school in both countries, then the observed differences between Uruguayan and Chilean test score distributions could be even larger (this is particularly important when one considers that educational inequalities are likely to translate, through wages, into future socioeconomic inequalities). One possible explanation for the larger disparities in test scores in Uruguay is that socioeconomic segregation may be amplifying educational inequality through peer effects. In the Uruguayan public school system, students are assigned to schools according to their neighborhood of residence. This is a critical factor in determining how neighborhood socioeconomic stratification affects education. To illustrate the level of such stratification present in the data set, I computed some simple ANOVA estimates: 42 percent of the variation in the variable that summarizes students' mother's education is due to between-school variance, and 45 percent of the variation in a wealth index (that considers different durable goods a household may own) can also be attributed to differences between schools.

In order to quantify the potential impact of peers on inequality in a context of socioeconomic segregation, I compare the distribution of the actual reading and math scores with the one resulting from reshuffling peers among the sample of children who have the same number of peers. ${ }^{34}$ In other words, if an individual originally named 3 peers, then I assign her randomly 3 new peers that had been named by individuals who in total had named 3 peers (each of these 3 new peers was named by a different student). In this sense, I maintain the degree of "popularity" (number of times a child is named by others) and the degree of "sociability" (number of peers the child identified) that individuals exhibit in the actual sample. The logic here is that a hypothetical social planner could reassign children to different schools but could not alter how popular and/or sociable they are. ${ }^{35}$ I then multiply all the individual characteristics and peer scores and characteristics by the coefficients from the original regressions and add the residuals from the original predicted reading and math scores, respectively. Figure 2 compares the actual scores' distributions with the resulting distributions averaged over 100 simulations. As expected, changing actual peers into random peers concentrates the distribution more about its mean and reduces its mass in the high and low achieving tails. The actual reading score has a mean of 512 and a standard deviation of 99 , whereas the simulated distribution has (the

[^16]same mean and) a standard deviation of 94.6 ; the absolute gap between the 95 th and 5 th percentiles is reduced from 309.4 to 302.6 . The distribution of math scores exhibits a reduced standard deviation (from 100 to 90), and the gap between 95th and 5th percentiles is reduced from 313.1 to 286.7 (see Table 5). A possible explanation for the lack of a greater reduction in inequality is that actual within-school friendship ties are not driven by socioeconomic background (this was shown in Tables 2 and A.3). Observe also, that these estimations assume peer effects are homogeneous for all students, the impact of reshuffling students randomly could be much greater if treatment effects were instead heterogeneous among children with different socioeconomic background, in particular, if lower socioeconomic students benefited more from social interactions.

Figure 2 - Distributional impact: comparison with random peers



Table 5 - Changes in the distribution of reading and math scores

|  | Reading |  | Math |  |
| :---: | :---: | :---: | :---: | :---: |
| Percentile | Actual score | After <br> reshuffling | Actual score | After <br> reshuffling |
| 5th | 369.4 | 368.6 | 367.5 | 376.2 |
| 10th | 395 | 397.5 | 396 | 406.3 |
| 15th | 414.2 | 417.3 | 418.5 | 427.2 |
| 20th | 428.7 | 434 | 432.1 | 442.4 |
| 25th | 446.3 | 448.8 | 447.2 | 454.9 |
| 30th | 453.9 | 461.5 | 458.4 | 466.7 |
| 35th | 468.4 | 473.1 | 472.5 | 478.3 |
| 40th | 479.5 | 484.2 | 480.4 | 488.5 |
| 45th | 488.5 | 494.9 | 493.9 | 498.8 |
| 50th | 501.5 | 506 | 505.5 | 509.1 |
| 55th | 515.2 | 517.1 | 518.7 | 519.2 |
| 60th | 528.8 | 528.9 | 531.6 | 530.1 |
| 65th | 541.1 | 541.8 | 544.9 | 541.8 |
| 70th | 556.8 | 555.2 | 558 | 555.3 |
| 75th | 572.4 | 569.1 | 573.6 | 568.7 |
| 80th | 588.9 | 586.2 | 592 | 582.4 |
| 85th | 613 | 606.2 | 614.4 | 601.8 |
| 90th | 642.3 | 631.4 | 639 | 625.4 |
| 95th | 678.8 | 671.3 | 680.7 | 662.9 |
|  |  |  |  |  |
| 95th - 5th | 309.4 | 302.6 | 313.1 | 286.7 |

This is an out-of-sample computational experiment that seeks to proxy (in an extreme way) the possible distributional impact of policies that intervene in the determination of socioeconomic interaction environments for individuals. Durlauf (1996) refers to this type of policies as associational redistribution: "an interactions-based perspective alters the redistributive focus away from policies designed to equalize per-student expenditure to those that attempt to equalize the total school environment" (Durlauf, 1996, p.267). I regard this exercise as useful but am aware of its limitations. First, as Piketty (2000) notes, these policies can provoke controversy because most people consider the choice of one's peers to be an area not within the purview of public policy. Second, evidence regarding the impact of desegregation plans is mixed. Rivkin and Welch (2006, p.1043) review several studies that assess the impact of school desegregation and conclude that the "effects of integration on black students remains largely unsettled. If there is a marginal consensus, it is that effects are probably small, but beneficial." Third, if peer effects operate mainly via friendship networks, then it will be difficult to determine the impact of moving a child from a school whose average student is from low socioeconomic background to a school whose average student is from a higher average background (or vice versa), since it is not certain that the relocated child would establish any links with children of different characteristics.

Evidence from the Add Health data set suggests that mere exposure to more heterogeneous schools does not promote interracial integration per se (Moody, 2001). Also, Carrell, Sacerdote and West (2012) find that grouping low ability students with high ability ones has a negative impact on low ability students. Carrell et al. (2012) interpret this result as grouping low ability with high ability students may have provided more opportunities (relative to random assignment) for increased homophily with low ability students becoming friends among low ability students. ${ }^{36}$ Finally, this exercise abstracts from teacher behavior changing in response to student reassignment. Duflo, Dupas and Kremer (2011) conclude that tracking could favor both high- and low-achieving students because it facilitates teachers' adaptation of their instruction level especially when teachers are incentivized to instruct to the top of the distribution. However, the wages of public school teachers in Uruguay are not linked to their students' achievement.

## 8 Conclusions

The findings reported in this paper indicate significant peer effects in academic achievement at the primary school level. Estimates suggest that there are strong endogenous peer effects and thereby a large social multiplier. A one--standard deviation increase in a student's peers' score increases the focal student's scores by 40 percent of a standard deviation in reading and 37 percent of a standard deviation in math. This magnitude is smaller yet comparable to that of one's mother having completed college. In contrast, contextual effects do not seem to be significant suggesting that social interactions operate mainly through peers' actions.

In making these estimates I apply a recently developed identification strategy to a unique data set of primary schools in Uruguay. This strategy enables me to solve the reflection problem and thus disentangle endogenous from contextual effects, two social interaction effects with distinct policy implications. The intuition behind this framework is that peers' peers who are not the focal student's peers can only affect that student's behavior indirectly by influencing the behavior of her peers. In other words, it is assumed that peers' peers' characteristics can be excluded from the structural equation explaining a student's scores and thus can serve as instrumental variables that help explain the peers' scores. Correlated effects are handled with by including classroom fixed effects. Standard errors are clustered at the school level.

The high significance of peer effects signals their potential importance as amplifiers of educational inequalities in socioeconomically stratified environments. That is, if it matters whom one interacts with at school, then differences in social environment will contribute to polarized outcomes. According to the exercise performed in Section 7, if peers were assigned randomly then the standard deviation in scores would decrease by roughly 5--10 percent.

[^17]Social interactions can be viewed as affecting individuals' preferences, constraints and expectations (Manski, 2000). However, research on specific mechanisms remains scarce. Some of the most notable contributions in this respect are Akerlof and Kranton (2002), Kremer and Miguel (2007), Lazear (2001), Austen-Smith and Fryer (2005) and Lavy and Schlosser (2011). There is also relevant evidence from other disciplines, including anthropology and social psychology. ${ }^{37}$ In further research it would be particularly interesting to explore the mechanisms through which peer effects operate.

## References

Akerlof, George. and Rachel Kranton. (2002). `'Identity and Schooling: Some Lessons for the Economics of Education." Journal of Economic Literature, 40(4): 1167-1201.

Ammermueller, Andreas and Jorn-Steffen Pischke. (2009). `Peer Effects in European Primary Schools: Evidence from the Progress in International Reading Literacy Study." Journal of Labor Economics, 27(3): 315-348.

Angrist Joshua and Guido Imbens. (1995). `Two-Stage Least Squares Estimation of Average Causal Effects in Models with Variable Treatment Intensity.", Journal of the American Statistical Association, 90(430): 431-442.

Austen-Smith, David and Roland Fryer. (2005). ``An Economic Analysis of 'Acting White'." Quarterly Journal of Economics, 120(2): 551-583.

Bayer, Patrick, Stephen Ross and Giorgio Topa. (2008). "Place of Work and Place of Residence: Informal Hiring Networks and Labor Market Outcomes." Journal of Political Economy, 116(6): 1150-1196.

Benabou, Roland. (1993). "Workings of a City: Location, Education and Production." Quarterly Journal of Economics, 108(3): 619-652.

Benabou, Roland. (1996). `Equity and Efficiency in Human Capital Investment: The Local Connection." The Review of Economic Studies, 63(2): 237-264.

Bobonis, Gustavo and Finan, Frederico. (2009). `'Neighborhood Peer Effects in Secondary School Enrollment Decisions." The Review of Economics and Statistics, 91(4): 695716.

[^18]Bowles, Samuel, Glenn Loury, and Rajiv Sethi. (2007). ``Is Equal Opportunity Enough? A Theory of Persistent Group Inequality."

Bramoullé, Yann, Habiba Djebbari and Bernard Fortin. (2009). ``Identification of peer effects through social networks." Journal of Econometrics, 150: 41-55.

Brock, William and Steven Durlauf. (2001). `'Interactions-Based Models." in Handbook of Econometrics, Heckman and Leamer (Eds), Elsevier Science B.V.

Calvó-Armengol Antoni, Eleonora Patacchini and Yves Zenou (2009). "Peer Effects and Social Networks in Education." Review of Economic Studies, 76(4): 1239-1267.

Card, David and Jesse Rothstein (2007). `Racial segregation and the black-white test score gap." Journal of Public Economics, 91, 2158-2184

Carrell, Scott, Richard Fullerton and James West. (2009). '`Does your cohort matter? Measuring peer effects in college achievement." Journal of Labor Economics, 27(3): 439-464.

Carrell, Scott, Bruce Sacerdote and James West. (2012) "From Natural Variation to Optimal Policy? An Unsuccessful Experiment in Using Peer Effects Estimates to Improve Student Outcomes." Working paper.

Coleman, James. (1966). Equality of Educational Opportunity, U.S. GPO, Washington, D.C.

Cooley, Jane. (2010). "Desegregation and the Achievement Gap: Do Diverse Peers Help?"
De Giorgi, Giacomo, Michele Pellizzari and Silvia Redaelli (2010). "Identification of Social Interactions through Partially Overlapping Peer Groups." American Economic Journal: Applied Economics, 2(2): 241-75.

Doise, Willem, and Gabriel Mugny. (1984). The social development of the intellect. New York: Pergamon Press.

Drago, Francesco, and Roberto Galbiati. (2012). ``ndirect Effects of a Policy Altering Criminal Behavior: Evidence from the Italian Prison Experiment." American Economic Journal: Applied Economics, 4(2): 199-218.

Duflo, Esther, Pascaline Dupas and Michael Kremer (2011). "Peer Effects, Teacher Incentives, and the Impact of Tracking: Evidence from a Randomized Evaluation in Kenya." American Economic Review, 101(5):1739-74.

Durlauf, Steven. (1996). "A Theory of Persistent Income Inequality." Journal of Economic Growth, 1: 75-93.

Durlauf, Steven. (1996). "Associational Redistribution: A Defense." in Recasting Egalitarianism: new rules for communities, states and markets, Olin Wright (Ed),261284.

Durlauf, Steven. (2004). '`Neighborhood Effects." Handbook of Regional and Urban Economics, vol. 4, J. V. Henderson and J.-F. Thisse, eds., Amsterdam: North Holland.

Fordham, Signithia and John Ogbu. (1986). ‘Black students' school success: coping with the Burden of Acting White." The Urban Review, XVIII , 176-206.

Fortin, Bernard. and Myra Yazbeck. (2010). "Peer Effects and Fast Food Consumption."
Glaeser, Edward, Bruce Sacerdote and Jose Scheinkman. (2003). "The Social Multiplier." Journal of the European Economic Association 1(2): 345-353.

Glaeser, Edward and Jose Scheinkman. (2001). "Measuring Social Interactions." in Social Economics (Durlauf and Young, eds.), Cambridge: MIT Press, 2001, 83-102.

Graham, Bryan. (2008). `'Identifying Social Interactions through Conditional Variance Restrictions." Econometrica, 76(3): 643-660.

Graham, Bryan. (2011). `Econometric methods for the analysis of assignment problems in the presence of complementarity and social spillovers." Handbook of Social Economics 1B: 965 - 1052 (J. Benhabib, M. O. Jacksons \& A. Bisin, Eds.). Amsterdam: North-Holland.

Guryan, Jonathan. (2004). "Desegregation and black dropout rates." American Economic Review, 94(4), 919-943.

Hanushek, Eric, John Kain, Jacob Markman, and Steven Rivkin. (2003). `Does Peer Ability Affect Student Achievement?" Journal of Applied Econometrics, Vol. 18, Iss. 5, 527-544.

Hoxby, Caroline. (2000). ' 'Peer Effects in the Classroom: Learning from Gender and Race Variation." NBER working paper no. 7867.

Kremer, Michael and Edward Miguel. (2007). "The Illusion of Sustainability." Quarterly Journal of Economics, 112: 1007-1065.

Laschever, Ron. 2009. "The Doughboys Network: Social Interactions and the Employment of World War I Veterans."

Lavy, Victor and Analía Schlosser (2011). `'Mechanisms and Impacts of Gender Peer Effects at School." American Economic Journal: Applied Economics, 3(2):1-33.

Lazear, Edward. (2001). "Educational Production." Quarterly Journal of Economics, 116: 777-803.

Lin, Xu. (2010). '`Identifying Peer Effects in Student Academic Achievement by Spatial Autoregressive Models with Group Unobservables." Journal of Labor Economics, 28(4): 825-860.

Manski, Charles. (1993). `'Identification of Endogenous Social Effects: The Reflection Problem." Review of Economic Studies, 60(3): 531-542.

Manski, Charles. (2000). "Economic analysis of social interactions." Journal of Economic Perspectives, 14(3) 115-136.

Moffitt, Robert. (2001). `Policy Interventions, Low-Level Equilibria, and Social Interactions." Social Dynamics, eds. S. Durlauf and P. Young. MIT Press, 2001.

Moody, James. (2001). `'Race, School Integration, and Friendship Integration in America." American Journal of Sociology, 107(3): 679-716.

Nechyba, Thomas. (2006). `'Income and Peer Quality Sorting in Public and Private Schools." in Handbook of Economics of Education, 2: 1327-1368, Hanushek E. and Welch F. eds, Elsevier.

Piketty, Thomas. (2000). "Theories of persistent inequality and intergenerational mobility." Handbook of Income Distribution 1, eds. Atkinson A. and Bourguignon F., Amsterdan North-Holland, 430-476.

Rivkin, Steven. and Finis Welch. (2006). "Has school desegregation improved academic and economic outcomes for blacks?" Handbook of the Economics of Education 2: 1019-1049 (E. Hanushek and F. Welch, Eds.). Amsterdam: North-Holland.

Sacerdote, Bruce. (2001). "Peer Effects with Random Assignment: Results for Dartmouth Roommates." Quarterly Journal of Economics, 116(2): 681-704.

Soetevent, Adriaan. (2006). "Empirics of the identification of social interactions: An evaluation of the approaches and their results." Journal of Economic Surveys, 20(2): 193-228.

Zanella, Giulio. (2007). '`Discrete Choice with Social Interactions and Endogenous Memberships." Journal of the European Economic Association, 5(1): 122-53.

Zimmerman, David. (2003). "Peer Effects in Academic Outcomes: Evidence from a Natural Experiment." Review of Economics and Statistics, 85(1), 9-23.

## Appendix

Table A. 1 - Distribution of students according to number of peers named

| Reading final sample |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Peers in party question | Peers in work question | Total distinct peers |  |
|  | Obs | Obs | Obs | \% |
| 0 | 333 | 265 | --- | --- |
| 1 | 1920 | 1887 | 1147 | 16.5 |
| 2 | 4700 | 4801 | 2930 | 42.1 |
| 3 | -- | --- | 1973 | 28.4 |
| 4 | --- | --- | 903 | 13.0 |
| Total | 6,953 | 6,953 | 6,953 | 100 |
| Percentage that named one peer twice <br> Percentage that named two peers twice |  |  |  | 39.5 |
|  |  |  |  | 25.4 |
| Math final sample |  |  |  |  |
|  | Peers in party question | Peers in work question | Total distinct peers |  |
|  | Obs | Obs | Obs | \% |
| 0 | 352 | 274 | --- | --- |
| 1 | 1997 | 1962 | 1204 | 18.3 |
| 2 | 4244 | 4357 | 2799 | 42.5 |
| 3 | --- | --- | 1806 | 27.4 |
| 4 | --- | --- | 784 | 11.9 |
| Total | 6,593 | 6,593 | 6,593 | 6593 |
| Percentage that named one peer twice Percentage that named two peers twice |  |  |  | 39.3\% |
|  |  |  |  | 24.1\% |
| Note : Students name peers only once but the three samples (reading, math and science) have different number of observations because the tests took place at different dates. Reported values for final samples (ie. after dropping observations with incomplete information on own or peer scores and characteristics). |  |  |  |  |

Table A. 2 - Mean individual and peer scores by network

| Network | Mean individual score | Mean peer score |
| :---: | :---: | :---: |
| Reading |  |  |
| Play and work | 511.6 | 525.9 |
| Play | 514.2 | 522.7 |
| Work | 513.8 | 534.5 |
| Math |  |  |
| Play and work | 512.5 | 528.0 |
| Play | 515.3 | 524.3 |
| Work | 514.9 | 537.8 |
| Science |  |  |
| Play and work | 512.0 | 523.8 |
| Play | 514.1 | 520.9 |
| Work | 513.9 | 531.1 |
| School type (reading final sample) |  |  |
| Private schools | 577.1 | 591.2 |
| Ordinary public schools | 516.9 | 530.0 |
| Full-time (public) | 488.4 | 505.3 |
| Critical social context (public) | 463.6 | 478.2 |
| Rural (public) | 476.9 | 477.9 |
| Note: Reported values for final samples (ie. after dropping observations with incomplete information on own or peer scores and characteristics). Scores in the original sample were standardized to a mean of 500 and a standard deviation of 100 . |  |  |

## Table A. 3 - Distribution of students' and their peers' characteristics relative to the class median

| \% of peers named whose <br> wealth is above or equal <br> to the class median | Distribution of students <br> whose wealth is above <br> or equal to the class <br> median | Distribution of students <br> whose wealth is <br> class median |
| :---: | :---: | :---: |
| $0 \%$ | $15.89 \%$ | $19.10 \%$ |
| $25 \%$ | $0.54 \%$ | $0.56 \%$ |
| $33 \%$ | $5.90 \%$ | $4.23 \%$ |
| $50 \%$ | $19.12 \%$ | $21.50 \%$ |
| $67 \%$ | $9.44 \%$ | $9.17 \%$ |
| $75 \%$ | $3.54 \%$ | $2.19 \%$ |
| $100 \%$ | $45.56 \%$ | $43.25 \%$ |
| Total | $100 \%$ | $100 \%$ |


| \% of peers named whose mothers' education is above or equal to the class median | Distribution of students whose mothers' education is above or equal to the class median | Distribution of students whose mother's education is below the class median |
| :---: | :---: | :---: |
| 0\% | 10.55\% | 13.82\% |
| 25\% | 0.84\% | 1.11\% |
| 33\% | 5.65\% | 6.18\% |
| 50\% | 21.52\% | 21.78\% |
| 67\% | 12.31\% | 13.19\% |
| 75\% | 5.17\% | 5.11\% |
| 100\% | 43.97\% | 38.81\% |
| Total | 100\% | 100\% |
|  |  |  |
|  | Students above or equal to the class median | Students below the class median |
| Average \% of peers with wealth above the median | 66.18\% | 63.30\% |
| Average \% of peers with mothers' education above the median | 68.90\% | 64.66\% |

Table A.4: Degree of difficulty and preferences for reading, math, and science.

| Can you easily understand what is taught in class? |  |  |  |
| :--- | :---: | :---: | :---: |
|  | Reading | Math | Science |
| Almost always | $40.00 \%$ | $35.70 \%$ | $44.00 \%$ |
| Sometimes | $50.70 \%$ | $54.10 \%$ | $47.60 \%$ |
| Almost never | $9.40 \%$ | $10.20 \%$ | $8.40 \%$ |
| Do you like what is taught in class? |  |  |  |
| Reading |  |  |  |
| Almost always | $59.20 \%$ | $65.00 \%$ | $67.60 \%$ |
| Sometimes | $33.50 \%$ | $30.10 \%$ | $25.80 \%$ |
| Almost never | $7.30 \%$ | $4.90 \%$ | $6.60 \%$ |

[^19] asked for the three subjects sep arately. Frequencies reported.

Table A.5-2SLS estimates including other regressors

|  | Reading | Math | Science |
| :---: | :---: | :---: | :---: |
| Endogenous effect | $\begin{gathered} \hline 0.35^{* *} \\ (0.15) \end{gathered}$ | $\begin{gathered} 0.37^{*} \\ (0.22) \end{gathered}$ | $\begin{gathered} 0.10 \\ (0.17) \end{gathered}$ |
| Own characteristics |  |  |  |
| Female | $\begin{aligned} & 0.12^{*} \\ & (0.06) \end{aligned}$ | $\begin{gathered} 0.02 \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.06 \\ (0.05) \end{gathered}$ |
| Repeat | $\begin{gathered} -0.41^{* * *} \\ (0.03) \end{gathered}$ | $\begin{gathered} -0.50 * * * \\ (0.03) \end{gathered}$ | $\begin{gathered} -0.32 * * * \\ (0.03) \end{gathered}$ |
| Mother: incompl HS | $\begin{gathered} 0.04 \\ (0.03) \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.03) \end{gathered}$ | $\begin{gathered} 0.07^{* *} \\ (0.03) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{gathered} 0.22 * * * \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.13 * * * \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.23 * * * \\ (0.05) \end{gathered}$ |
| Mother: compl college | $\begin{gathered} 0.37 * * * \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.30 * * * \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.36^{* * *} \\ (0.05) \end{gathered}$ |
| Numb. persons in house | $\begin{gathered} -0.03^{* * *} \\ (0.01) \end{gathered}$ | $\begin{gathered} -0.01^{* *} \\ (0.01) \end{gathered}$ | $\begin{gathered} -0.03^{* * *} \\ (0.01) \end{gathered}$ |
| Books: btw 10 \& 50 | $\begin{gathered} 0.11 * * * \\ (0.03) \end{gathered}$ | $\begin{gathered} 0.10 * * * \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.10^{* * *} \\ (0.03) \end{gathered}$ |
| Books: more than 50 | $\begin{gathered} 0.24^{* * *} \\ (0.03) \end{gathered}$ | $\begin{gathered} 0.23 * * * \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.27^{* * *} \\ (0.04) \end{gathered}$ |
| Preschool age 2, 3 or 4 | $\begin{gathered} -0.02 \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.04) \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.04) \end{gathered}$ |
| Preschool age 5 or never | $\begin{gathered} -0.09^{*} \\ (0.05) \end{gathered}$ | $\begin{gathered} -0.02 \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.04 \\ (0.05) \end{gathered}$ |
| Slum | $\begin{gathered} -0.08^{*} \\ (0.04) \end{gathered}$ | $\begin{gathered} -0.05 \\ (0.04) \end{gathered}$ | $\begin{gathered} -0.12^{* * *} \\ (0.05) \end{gathered}$ |
| Contextual effects |  |  |  |
| Female | $\begin{gathered} \hline-0.03 \\ (0.07) \end{gathered}$ | $\begin{gathered} -0.02 \\ (0.05) \end{gathered}$ | $\begin{gathered} \hline-0.08 \\ (0.06) \end{gathered}$ |
| Repeat | $\begin{gathered} 0.08 \\ (0.08) \end{gathered}$ | $\begin{gathered} 0.12 \\ (0.13) \end{gathered}$ | $\begin{gathered} -0.07 \\ (0.08) \end{gathered}$ |
| Mother: incompl HS | $\begin{gathered} 0.04 \\ (0.04) \end{gathered}$ | $\begin{gathered} -0.08 \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.06) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{gathered} 0.06 \\ (0.09) \end{gathered}$ | $\begin{gathered} 0.06 \\ (0.09) \end{gathered}$ | $\begin{aligned} & 0.15^{*} \\ & (0.08) \end{aligned}$ |
| Mother: compl college | $\begin{gathered} -0.01 \\ (0.14) \end{gathered}$ | $\begin{gathered} -0.00 \\ (0.13) \end{gathered}$ | $\begin{gathered} 0.10 \\ (0.12) \end{gathered}$ |
| Numb. persons in house | $\begin{aligned} & 0.02^{*} \\ & (0.01) \end{aligned}$ | $\begin{gathered} 0.01 \\ (0.01) \end{gathered}$ | $\begin{gathered} -0.01 \\ (0.01) \end{gathered}$ |
| Books: btw 10 \& 50 | $\begin{gathered} -0.06 \\ (0.06) \end{gathered}$ | $\begin{gathered} -0.04 \\ (0.07) \end{gathered}$ | $\begin{gathered} -0.01 \\ (0.05) \end{gathered}$ |
| Books: more than 50 | $\begin{gathered} -0.08 \\ (0.08) \end{gathered}$ | $\begin{gathered} -0.08 \\ (0.09) \end{gathered}$ | $\begin{gathered} 0.08 \\ (0.08) \end{gathered}$ |
| Preschool age 2, 3 or 4 | $\begin{gathered} 0.05 \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.06) \end{gathered}$ |
| Preschool age 5 or never | $\begin{gathered} -0.06 \\ (0.07) \end{gathered}$ | $\begin{gathered} -0.10 \\ (0.07) \end{gathered}$ | $\begin{gathered} -0.06 \\ (0.08) \end{gathered}$ |
| Slum | $\begin{array}{r} -0.03 \\ (0.06) \\ \hline \end{array}$ | $\begin{array}{r} -0.03 \\ (0.06) \\ \hline \end{array}$ | $\begin{gathered} 0.07 \\ (0.06) \\ \hline \end{gathered}$ |
| Obs. | 5,674 | 5,369 | 5,375 |
| $F$-test excluded inst | 7.61 | 4.3 | 10.92 |
| Classroom fixed effects | Yes | Yes | Yes |
| Notes: Standard errors (in parentheses) are clustered at the school level. Both peer scores and own score have been normalized.${ }^{* * *} \mathrm{p}<0.01, * * \mathrm{p}<0.05, * \mathrm{p}<0.1$ |  |  |  |

Table A.6-2SLS estimates using additional information

|  | Reading | Math | Science |
| :---: | :---: | :---: | :---: |
| Endogenous effect | $\begin{aligned} & \hline 0.43^{* * *} \\ & (0.12) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 0.40 * * * \\ & (0.13) \\ & \hline \end{aligned}$ | $\begin{gathered} 0.25 \\ (0.17) \end{gathered}$ |
| Own characteristics |  |  |  |
| Female | $\begin{gathered} 0.10^{*} \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.05) \end{gathered}$ | $\begin{aligned} & -0.01 \\ & (0.05) \end{aligned}$ |
| Repeat | -0.44*** | -0.50*** | -0.35*** |
|  | (0.03) | (0.03) | (0.03) |
| Mother: incompl HS | $\begin{aligned} & 0.08 * * * \\ & (0.03) \end{aligned}$ | $\begin{aligned} & 0.06 * * \\ & (0.02) \end{aligned}$ | $\begin{aligned} & 0.12 * * * \\ & (0.03) \end{aligned}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.33 * * * \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.22 * * * \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.31 * * * \\ & (0.05) \end{aligned}$ |
| Mother: compl college | $\begin{aligned} & 0.50^{* * *} \\ & (0.05) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.43 * * * \\ & (0.04) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.48 * * * \\ & (0.05) \end{aligned}$ |
| Contextual effects |  |  |  |
| Female | $\begin{gathered} -0.03 \\ (0.07) \end{gathered}$ | $\begin{gathered} 0.00 \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.00 \\ (0.06) \end{gathered}$ |
| Repeat | $\begin{gathered} 0.1 \\ (0.08) \end{gathered}$ | $\begin{aligned} & 0.15 \\ & (0.1) \end{aligned}$ | $\begin{gathered} 0.01 \\ (0.09) \end{gathered}$ |
| Mother: incompl HS | $\begin{gathered} 0.04 \\ (0.04) \end{gathered}$ | $\begin{gathered} -0.05 \\ (0.05) \end{gathered}$ | $\begin{gathered} 0.02 \\ (0.06) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.01 \\ & (0.1) \end{aligned}$ | $\begin{gathered} 0.09 \\ (0.08) \end{gathered}$ | $\begin{gathered} 0.11 \\ (0.11) \end{gathered}$ |
| Mother: compl college | $\begin{array}{r} -0.09 \\ (0.14) \\ \hline \end{array}$ | $\begin{array}{r} 0.05 \\ (0.11) \\ \hline \end{array}$ | $\begin{array}{r} 0.08 \\ (0.15) \\ \hline \end{array}$ |
| Obs. | 6953 | 6593 | 6598 |
| $F$-test excluded inst | 13.46 | 11.62 | 10.62 |
| p -val overidentification test | 0.75 | 0.37 | 0.91 |
| Number of clusters | 319 | 320 | 322 |
| Classroom fixed effects | Yes | Yes | Yes |
| Notes : Standard errors (in parentheses) are clustered at the school level. Both peer scores and own score have been normalized.$\text { *** p<0.01, ** } \mathrm{p}<0.05, * \mathrm{p}<0.1$ |  |  |  |

Table A. 7 - Estimations excluding classrooms that exhibit some selection on observables among peers

|  | Classrooms with low correlation among individual's and peers' mothers' education |  |  | Classrooms with low correlation among individual's and peers' being repeaters |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reading | Math | Science | Reading | Math | Science |
| Endogenous effect | $\begin{aligned} & 0.34^{* *} \\ & (0.14) \end{aligned}$ | $\begin{gathered} 0.28 \\ (0.18) \end{gathered}$ | $\begin{gathered} 0.18 \\ (0.19) \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 0.42^{* * *} \\ & (0.12) \end{aligned}$ | $\begin{aligned} & \hline 0.38^{* * *} \\ & (0.15) \end{aligned}$ | $\begin{aligned} & 0.36^{* *} \\ & (0.16) \end{aligned}$ |
| Own characteristics |  |  |  |  |  |  |
| Female | $\begin{gathered} 0.11^{*} \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.02 \\ (0.05) \end{gathered}$ | $\begin{gathered} -0.01 \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.1 \\ (0.07) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.06) \end{gathered}$ | $\begin{gathered} 0.08 \\ (0.07) \end{gathered}$ |
| Repeat | $\begin{aligned} & -0.46 * * * \\ & (0.03) \end{aligned}$ | $\begin{gathered} -0.50 * * * \\ (0.04) \end{gathered}$ | $\begin{gathered} -0.36 * * * \\ (0.03) \end{gathered}$ | $\begin{gathered} -0.44 * * * \\ (0.03) \end{gathered}$ | $\begin{gathered} -0.50 * * * \\ (0.03) \end{gathered}$ | $\begin{gathered} -0.35 * * * \\ (0.03) \end{gathered}$ |
| Mother: incompl HS | $\begin{aligned} & 0.09 * * * \\ & (0.03) \end{aligned}$ | $\begin{aligned} & 0.07 * * * \\ & (0.02) \end{aligned}$ | $\begin{aligned} & 0.12 * * * \\ & (0.03) \end{aligned}$ | $\begin{aligned} & 0.09 * * * \\ & (0.03) \end{aligned}$ | $\begin{gathered} 0.05^{*} \\ (0.03) \end{gathered}$ | $\begin{aligned} & 0.13 * * * \\ & (0.03) \end{aligned}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.35^{* * *} \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.22^{* * *} \\ & (0.04) \end{aligned}$ | $\begin{aligned} & 0.32 * * * \\ & (0.05) \end{aligned}$ | $\begin{aligned} & 0.31^{* * *} \\ & (0.05) \end{aligned}$ | $\begin{aligned} & 0.20^{* * *} \\ & (0.05) \end{aligned}$ | $\begin{aligned} & 0.27^{* * *} \\ & (0.05) \end{aligned}$ |
| Mother: compl college | $\begin{aligned} & 0.52 * * * \\ & (0.06) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.44^{* * *} \\ & (0.05) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.49 * * * \\ & (0.05) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.47^{* * *} \\ & (0.07) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.45^{* * *} \\ & (0.06) \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.47 * * * \\ & (0.06) \\ & \hline \end{aligned}$ |
| Contextual effects |  |  |  |  |  |  |
| Female | $\begin{aligned} & \hline-0.02 \\ & (0.08) \end{aligned}$ | $\begin{aligned} & -0.02 \\ & (0.05) \end{aligned}$ | $\begin{gathered} -0.02 \\ (0.06) \end{gathered}$ | $\begin{aligned} & \hline-0.02 \\ & (0.08) \end{aligned}$ | $\begin{gathered} 0.01 \\ (0.06) \end{gathered}$ | $\begin{gathered} \hline-0.06 \\ (0.07) \end{gathered}$ |
| Repeat | $\begin{gathered} 0.04 \\ (0.09) \end{gathered}$ | $\begin{gathered} 0.05 \\ (0.13) \end{gathered}$ | $\begin{gathered} -0.06 \\ (0.09) \end{gathered}$ | $\begin{gathered} 0.07 \\ (0.08) \end{gathered}$ | $\begin{gathered} 0.14 \\ (0.11) \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.09) \end{gathered}$ |
| Mother: incompl HS | $\begin{gathered} 0.04 \\ (0.05) \end{gathered}$ | $\begin{aligned} & -0.04 \\ & (0.05) \end{aligned}$ | $\begin{gathered} 0.03 \\ (0.07) \end{gathered}$ | $\begin{gathered} 0.06 \\ (0.05) \end{gathered}$ | $\begin{gathered} -0.07 \\ (0.06) \end{gathered}$ | $\begin{aligned} & -0.03 \\ & (0.07) \end{aligned}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.04 \\ & (0.1) \end{aligned}$ | $\begin{gathered} 0.1 \\ (0.08) \end{gathered}$ | $\begin{gathered} 0.11 \\ (0.11) \end{gathered}$ | $\begin{gathered} -0.03 \\ (0.1) \end{gathered}$ | $\begin{gathered} -0.02 \\ (0.09) \end{gathered}$ | $\begin{gathered} -0.04 \\ (0.11) \end{gathered}$ |
| Mother: compl college | $\begin{gathered} 0.02 \\ (0.15) \end{gathered}$ | $\begin{gathered} 0.07 \\ (0.13) \end{gathered}$ | $\begin{gathered} 0.12 \\ (0.16) \end{gathered}$ | $\begin{gathered} -0.02 \\ (0.16) \end{gathered}$ | $\begin{gathered} 0.04 \\ (0.14) \end{gathered}$ | $\begin{gathered} -0.04 \\ (0.17) \end{gathered}$ |
| $F$-test excluded inst | 7.97 | 5.92 | 7.22 | 9.34 | 9.51 | 7.34 |
| p-val overid. test | 0.67 | 0.56 | 0.85 | 0.83 | 0.2 | 0.82 |
| Obs. | 6095 | 5680 | 5690 | 4426 | 4127 | 4098 |
| Classroom fixed effects | Yes | Yes | Yes | Yes | Yes | Yes |
| Notes : Standard errors (in parentheses) are clustered at the school level. Both peer scores and own score have been normalized.$* * * \mathrm{p}<0.01, * * \mathrm{p}<0.05, * \mathrm{p}<0.1$ |  |  |  |  |  |  |

Table A.8 - Years of schooling instead of school dummies

|  |  |  |  |
| :--- | :---: | :---: | :---: |
|  | Reading | Math | Science |
| Endogenous effect | $0.34^{* *}$ | $0.37^{*}$ | 0.09 |
|  | $(0.17)$ | $(0.21)$ | $(0.2)$ |
| Own characteristics |  |  |  |
| Female | $0.12^{* *}$ | 0.01 | -0.02 |
|  | $(0.06)$ | $(0.05)$ | $(0.05)$ |
| Repeat | $-0.44^{* * *}$ | $-0.49^{* * *}$ | $-0.35^{* * *}$ |
|  | $(0.03)$ | $(0.03)$ | $(0.03)$ |
| Moth. years of schooling | $0.05^{* * *}$ | $0.04^{* * *}$ | $0.05^{* * *}$ |
|  | $(0)$ | $(0)$ | $(0)$ |
| Contextual effects |  |  |  |
| Female | -0.03 | -0.01 | -0.01 |
|  | $(0.08)$ | $(0.05)$ | $(0.06)$ |
|  | 0.04 | 0.13 | -0.06 |
| Moth. years of schooling | $(0.09)$ | $(0.14)$ | $(0.09)$ |
| Excluded instruments (first stage) |  | 0.01 | 0.02 |
| Peers' peers moth. yrsch | $0.05^{* * *}$ | $0.04^{* * *}$ | $0.04^{* * *}$ |
|  | $(0.01)$ | $(0.01)$ | $(0.01)$ |
| F-test excluded inst | 17.5 | 15.5 | 15.25 |
| Obs. | 6953 | 6593 | 6598 |
| Classroom fixed effects | Yes | Yes | Yes |

Table A. 9 - Other reference group specifications (endogenous effects)

|  | Reading | Math | Science |
| :---: | :---: | :---: | :---: |
| Play network | 0.37 | 0.30** | 0.31* |
|  | (0.27) | (0.14) | (0.17) |
| $F$-test excluded inst | 3.21 | 8.3 | 8.12 |
| Obs. | 6458 | 6057 | 6054 |
| Work network | 0.56*** | 0.42** | 0.13 |
|  | (0.11) | (0.21) | (0.15) |
| $F$-test excluded inst | 13.69 | 6.32 | 14.55 |
| Obs. | 6529 | 6160 | 6141 |
| Weighting peers named twice more | 0.37*** | 0.34** | 0.2 |
|  | (0.11) | (0.13) | (0.15) |
| $F$-test excluded inst | 13.96 | 11.79 | 12.02 |
| Obs. | 6953 | 6953 | 6598 |
| Notes : Standard errors (in parentheses) are clustered at the school level. Both peer scores and own score have been normalized. <br> *** $\mathrm{p}<0.01$, ** $\mathrm{p}<0.05$, * $\mathrm{p}<0.1$ |  |  |  |

Table A. 10 - Heterogeneous effects

|  | Mother's education |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\leq$ <br> Primary | Incompl HS | HS incompl College | Compl <br> College | Females | Males |
| Reading |  |  |  |  |  |  |
| Endogenous effect | $\begin{gathered} \hline-0.2 \\ (0.23) \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 0.33 * * \\ & (0.14) \\ & \hline \end{aligned}$ | $\begin{gathered} 1.49 \\ (0.89) \\ \hline \end{gathered}$ | $\begin{aligned} & \hline-0.14 \\ & (0.61) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 0.59 * * * \\ & (0.16) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 0.44^{* * *} \\ & (0.17) \\ & \hline \end{aligned}$ |
| Contextual effects |  |  |  |  |  |  |
| Female | $\begin{gathered} 0.01 \\ (0.11) \end{gathered}$ | $\begin{gathered} -0.04 \\ (0.09) \end{gathered}$ | $\begin{gathered} 0.04 \\ (0.29) \end{gathered}$ | $\begin{gathered} \hline 0.07 \\ (0.28) \end{gathered}$ | $\begin{aligned} & -0.02 \\ & (0.11) \end{aligned}$ | $\begin{gathered} \hline-0.08 \\ (0.11) \end{gathered}$ |
| Repeat | $\begin{aligned} & -0.29^{*} \\ & (0.16) \end{aligned}$ | $\begin{aligned} & 0.07 \\ & (0.1) \end{aligned}$ | $\begin{gathered} 0.77 \\ (0.79) \end{gathered}$ | $\begin{gathered} -0.34 \\ (0.54) \end{gathered}$ | $\begin{gathered} 0.12 \\ (0.12) \end{gathered}$ | $\begin{gathered} 0.1 \\ (0.12) \end{gathered}$ |
| Mother: incompl HS | $\begin{aligned} & 0.21 * * * \\ & (0.07) \end{aligned}$ | $\begin{aligned} & -0.02 \\ & (0.06) \end{aligned}$ | $\begin{gathered} -0.2 \\ (0.31) \end{gathered}$ | $\begin{gathered} 0.32 \\ (0.33) \end{gathered}$ | $\begin{gathered} -0.03 \\ (0.07) \end{gathered}$ | $\begin{gathered} 0.11 \\ (0.07) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{aligned} & 0.39 * * \\ & (0.17) \end{aligned}$ | $\begin{aligned} & -0.02 \\ & (0.11) \end{aligned}$ | $\begin{aligned} & -0.61 \\ & (0.36) \end{aligned}$ | $\begin{gathered} 0.54 \\ (0.39) \end{gathered}$ | $\begin{gathered} -0.1 \\ (0.15) \end{gathered}$ | $\begin{gathered} 0.08 \\ (0.13) \end{gathered}$ |
| Mother: compl college | $\begin{array}{r} 0.44 \\ (0.3) \\ \hline \end{array}$ | $\begin{gathered} 0.04 \\ (0.16) \\ \hline \end{gathered}$ | $\begin{gathered} -1.2 \\ (0.74) \\ \hline \end{gathered}$ | $\begin{gathered} 0.41 \\ (0.48) \end{gathered}$ | $\begin{gathered} -0.37 \\ (0.24) \\ \hline \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.17) \\ \hline \end{gathered}$ |
| $F$-test excluded inst | 6.4 | 14.13 | 2.04 | 1.2 | 8.94 | 7.95 |
| Obs. | 1924 | 2919 | 1038 | 868 | 3549 | 3397 |
| Math |  |  |  |  |  |  |
| Endogenous effect | $\begin{gathered} 0.18 \\ (0.21) \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 0.42 * * * \\ & (0.23) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline-0.44 \\ & (0.54) \\ & \hline \end{aligned}$ | $\begin{gathered} 0.42 \\ (0.97) \\ \hline \end{gathered}$ | $\begin{aligned} & 0.35 * * \\ & (0.17) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 0.49^{* * *} \\ & (0.17) \\ & \hline \end{aligned}$ |
| Contextual effects |  |  |  |  |  |  |
| Female | $\begin{aligned} & -0.05 \\ & (0.09) \end{aligned}$ | $\begin{gathered} 0.03 \\ (0.09) \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.17) \end{gathered}$ | $\begin{aligned} & -0.22 \\ & (0.24) \end{aligned}$ | $\begin{aligned} & -0.08 \\ & (0.08) \end{aligned}$ | $\begin{aligned} & -0.05 \\ & (0.08) \end{aligned}$ |
| Repeat | $\begin{aligned} & -0.01 \\ & (0.15) \end{aligned}$ | $\begin{gathered} 0.21 \\ (0.17) \end{gathered}$ | $\begin{aligned} & -0.83 \\ & (0.58) \end{aligned}$ | $\begin{aligned} & 0.04 \\ & (0.9) \end{aligned}$ | $\begin{gathered} 0.12 \\ (0.13) \end{gathered}$ | $\begin{gathered} 0.16 \\ (0.14) \end{gathered}$ |
| Mother: incompl HS | $\begin{gathered} 0.07 \\ (0.08) \end{gathered}$ | $\begin{aligned} & -0.11 \\ & (0.07) \end{aligned}$ | $\begin{gathered} 0.1 \\ (0.22) \end{gathered}$ | $\begin{gathered} 0.14 \\ (0.32) \end{gathered}$ | $\begin{aligned} & -0.05 \\ & (0.06) \end{aligned}$ | $\begin{gathered} -0.09 \\ (0.08) \end{gathered}$ |
| Mother: comp HSincomp colllege | $\begin{gathered} 0.08 \\ (0.15) \end{gathered}$ | $\begin{aligned} & 0.04 \\ & (0.1) \end{aligned}$ | $\begin{gathered} 0.33 \\ (0.27) \end{gathered}$ | $\begin{gathered} 0.2 \\ (0.29) \end{gathered}$ | $\begin{aligned} & 0.18^{*} \\ & (0.1) \end{aligned}$ | $\begin{gathered} 0.05 \\ (0.12) \end{gathered}$ |
| Mother: compl college | $\begin{gathered} 0.18 \\ (0.22) \\ \hline \end{gathered}$ | $\begin{gathered} 0.05 \\ (0.17) \\ \hline \end{gathered}$ | $\begin{gathered} 0.66 \\ (0.36) \\ \hline \end{gathered}$ | $\begin{gathered} 0.03 \\ (0.29) \\ \hline \end{gathered}$ | $\begin{gathered} 0.16 \\ (0.17) \\ \hline \end{gathered}$ | $\begin{gathered} 0.02 \\ (0.16) \\ \hline \end{gathered}$ |
| $F$-test excluded inst | 11.31 | 6.31 | 2.29 | 0.63 | 9.09 | 8.01 |
| Obs. | 1791 | 2761 | 997 | 844 | 3363 | 3222 |

Notes : Standard errors (in parentheses) are clustered at the school level. Both peer scores and own score have been normalized.
*** $\mathrm{p} \$<\$ 0.01, * * \mathrm{p} \$<\$ 0.05, * \mathrm{p} \$<\$ 0.1$


[^0]:    ${ }^{1}$ I am particularly thankful to Giulio Zanella and Patrick Kline for their invaluable advice. I am also grateful for advice received from Sam Bowles, Yann Bramoullé, Pamela Campa, Giacomo De Giorgi, Fred Finan, Bernard Fortin, Ted Miguel, Tiziano Razzolini and Jesse Rothstein as well as to seminar participants at UC Berkeley, the University of Siena and the IZA European Summer School in Labor Economics for useful comments. Finally, I am very thankful to Andrés Peri from División de Investigación, Evaluación y Estadística, Administración Nacional de Educación Pública, for providing access to the data used in this study. All errors are my own.
    ${ }^{2}$ Instituto de Economía, Universidad de la República and Department of Economics, University of Siena (gioiademelo@iecon.ccee.edu.uy).

[^1]:    ${ }^{3}$ In the United States desegregation plans were prompted by the 1954 Supreme Court decision (Brown v. Board of Education) that declared it illegal to segregate schools by race---and later by the Coleman (1966) report that concluded racial segregation has a negative effect on the educational achievement of minority children. Some more recent studies (Guryan, 2004; Card and Rothstein, 2007) have provided some evidence in favor of this hypothesis. Today, there are many countries implementing desegregation programs; most notable is India's nationwide program, the Right to Education Act, which reserves one fourth of private schools placements for disadvantaged children. In turn, tracking has been promoted under the assumption that a high-achieving peer has more effect on another high-achieving student than on a low-achieving student and under the assumption that more homogeneous levels in classrooms allow teachers to target instruction accordingly with students' needs.

[^2]:    ${ }^{4}$ A social multiplier or feedback loop occurs when the direct effect of an improvement in one characteristic of an individual has an indirect effect on other individuals through social interactions (Soetevent, 2006).
    ${ }^{5}$ Bramoullé et al. (2009) also use the Add Health data set to study peer effects on the consumption of recreational services; Fortin and Yazbeck (2011) use it to study peer effects in fast-food consumption.
    ${ }^{6}$ Add Health contains information on students' grade-points averages (GPAs).

[^3]:    ${ }^{7}$ As was initially pointed out by Manski (1993), there are three possible effects that can account for similar behavior within a group. First, children may act similarly because they are influenced by their peers' behavior (proxied by outcomes); according to Manski's typology, these are endogenous effects. Second, children may attain similar outcomes also because they are influenced by their peers' characteristics. For instance, children may perceive their peers' parents as role models and the involvement of parents in their children's education may also indirectly benefit the children's peers; these are viewed as exogenous (or contextual) effects. Finally, children in a class may exhibit similar outcomes owing to the presence of correlated effects---as when, for example they are taught by the same teacher or have the same socioeconomic background or are equally motivated to study. Whereas endogenous and exogenous effects reflect the impact of social interactions, correlated effects do not.

[^4]:    ${ }^{8}$ In this model (which is standard in the literature) the outcome of an individual is linearly related to his own characteristics, the corresponding mean characteristics of his peers, and their mean outcome.
    ${ }^{9}$ The experimental aspect of project STAR enables Graham (2008) to assume that teacher quality is distributed randomly across classrooms.

[^5]:    ${ }^{10}$ This measure counts, for each node in a given network, the total number of direct and indirect network paths of any length stemming from that node. Paths are weighted by a factor that decays geometrically with path length.

[^6]:    ${ }^{11}$ These variables have been previously transformed as deviations from their corresponding classroom mean.
    ${ }^{12}$ If student A names B but B does not name A, then B is viewed as A's peer but A is not viewed as B's peer.
    ${ }^{13}$ Administración Nacional de Educación Pública (ANEP).

[^7]:    ${ }^{14}$ For example, individual 7 named 8 who named 12 who named 13,7 did not name either 12 or 13 and 8 did not name 13. In turn, 13 named $9,14,2$ and 1 , none of whom were named by the previous individuals.
    ${ }^{15}$ This was checked by vectorizing matrices $I, G, G^{2}$ and $G^{3}$ and verifying that the matrix formed by these four vectors is of rank 4.

[^8]:    ${ }^{16}$ It may happen that students named children that either were absent on the date of the evaluation or for whom there is no information on family characteristics. Taking into account those students (who cannot be considered in the final estimations), children on average named 2.7 distinct peers, $15 \%$ named only one peer in the play question and $14.6 \%$ named only one peer in the work question. There are also 249 individuals who are isolated (i.e., who did not name anybody in the two questions).
    ${ }^{17}$ Note that student $i$ 's naming of student $j$ does not imply that the two are actually friends. It might instead be the case that $i$ would like to be friends with $j$ (say, because he admires or likes $j$ even if they are not currently close friends. What matters, however, is that $j$ will likely to exert influence on $i$ for no reason other than $i$ considers $j$ as part of his reference group. The study's identification strategy assumes that children are influenced only by those classmates whom they name.

[^9]:    ${ }^{18}$ Table A. 5 shows estimates including a larger number of regressors and hence employing less observations. The coefficients are similar to the main estimates.

[^10]:    ${ }^{19}$ For instance, 16 percent of students with wealth at or above the class median did not name any peer at or above the class median (ie. only named peers below the class median) while 19 percent of students with wealth below the class median did not name any peer at or above the class median.
    ${ }^{20}$ Table A.1.9 presents other reference-group specifications.
    ${ }^{21}$ In the final sample there are 395 classrooms or groups in the reading estimates, 392 in the math data set, and 394 for science.

[^11]:    ${ }^{22}$ Clustering at the classroom level does not alter the significance of the estimates. It seemed more reasonable to cluster at the school level because clustering at the classroom level would imply assuming zero correlation between classrooms within a school.

[^12]:    ${ }^{23}$ The correlation among the tests is around 0.6 . The reason why peer effects seem to be not significant for science is a question that should be further explored. One possible explanation is that math and reading tests assess cognitive skills that may improve in response to class interaction with one's peers whereas the science test is likely to contain more questions whose answers require more memory. An interesting fact is that there seems to be somewhat higher levels of motivation toward science, which also is perceived to be less difficult than math or reading. Table A. 4 shows how often children believe that they almost always understand what they have been taught; the percentage is higher in science than in math or reading. Also, the percentage of children who enjoy what they are taught "almost always" is higher in science than in math or reading.
    ${ }^{24}$ In contrast, Carrell et al. (2009) find strong effects in math and science but not significant effects in foreign language courses among students at the US Air Force Academy.
    ${ }^{25}$ Laschever (2009) examines how social ties formed during World War I affected a veteran's likelihood of having a job in 1930.
    ${ }^{26}$ Two-stage least squares can estimate a local average treatment effect in the presence of heterogeneous treatment effects provided the monotonicity condition is satisfied. This additional restriction requires that the instrumental variable affects treatment intensity in the same direction for everyone (Angrist and Imbens, 1995). There may be heterogeneous effects due to observable characteristics (i.e., treatment effects could be

[^13]:    homogeneous after conditioning for observable characteristics); alternatively, individuals with the same characteristics may respond differently to the treatment.
    ${ }^{27}$ Angrist and Imbens (1995) show that 2SLS in a framework of variable treatment intensity yields an average of the derivative, with weight given to each possible value of the treatment variable in proportion to the instrument-induced change in the variable's cumulative distribution function at that point. In addition, 2SLS with covariates generates an average of covariate-specific average causal responses, and 2SLS with multiple instruments generates a weighted average of average causal responses for each instrument. Because the model estimated here involves variable treatment intensity as well as multiple instruments and covariates, the resulting weights are a combination of all these factors.
    ${ }^{28}$ I correct peers' peers' characteristics and peers' peers' peers characteristics when these observations were named as direct peers by multiplying by a factor that weights peers without considering them. For example: if A named B who named C and D and if D did not name anybody (or named someone who was absent), I use D's information to compute A's peers' peers' characteristics but then correct by a factor that---instead of weighting D's peers and C's peers equally when computing B's peers' peers' characteristics---assigns all the weight to C , who is the only one with valid information on his friends.

[^14]:    ${ }^{29}$ In the survey mothers were asked to mark yes/no to the following options: (1) did not attend primary, (2) incomplete primary, (3) complete primary, (4) 1 or 2 years of secondary school, (5) 3 years of secondary school, (6) 4 or 5 years of secondary school, (7) complete high school (6 years), (8) incomplete college, (9) complete college.
    ${ }^{30}$ This variable ranges from 0 to 16 . For instance, I assigned 16 years of schooling to mothers who have completed college even though college in Uruguay may take more than 4 years. For answers indicating 1 or 2 years of secondary school, I assumed it was only 1 (i.e., 7 years of schooling).
    ${ }^{31}$ Recall that a maximum of two peers could be named in each question.

[^15]:    ${ }^{32}$ For instance, if a student names A and B in the play question and names A and C in the work question, then the peer score and characteristics are computed while assigning weights of 0.25 to B and C and 0.5 to A .

[^16]:    ${ }^{33}$ In Uruguay, only 82 percent of 15 -year-olds attended the educational system; in Chile 97 percent did so (2006 data).
    ${ }^{34}$ I do not reshuffle among the total data set because the distribution of the number of peers named is not uniformly distributed along socioeconomic characteristics. In particular, children belonging to higher socioeconomic strata tend to name slightly more peers. Since children from higher socioeconomic neighborhoods tend to have better scores, it follows that if peers are reshuffled among all individuals in the data set then the mean of the variable for peers' score will increase slightly (given the lower number of peers named by children in poorer neighborhoods) complicating distributional comparisons.
    ${ }^{35}$ The estimation does rely on the (fairly extreme) assumption that these randomly matched peers would become friends.

[^17]:    ${ }^{36}$ An alternative hypothesis the authors mention refers to the potential relevance of the presence of middle ability students in order to generate positive peer effects for the lower ability students.

[^18]:    ${ }^{37}$ Doise and Mugny (1984) documented that children can solve problems more effectively when working in pairs or small groups than when working alone: the resulting conflict of views enables one child's perceptions and strategy to stimulate the other child to develop new strategies. A widely studied case of peer pressure in the context of educational attainment involves black students discouraging their black peers from excelling academically, which is viewed as 'acting white' behavior (Fordham and Ogbu, 1986). Individuals exposed to such social interactions are discouraged from investing in education because they fear being rejected by their social peer group.

[^19]:    Note: The two questions (degree of difficulty and preferences) were

